



## **REQUEST FOR PROPOSALS**

**FOR**

### **Trauma Treatment and Supportive Services for Child Victims of Domestic Violence in Four Counties: Gloucester, Cumberland, Hudson, and Mercer**

**Funding of up to \$940,000 available**

**Each applicant may apply for one or more counties. Separate bids shall be required for each county.**

**There will be no Bidders Conference but a Question and Answer Period due by November 9, 2016 at 12:00 PM at [dcfaskrfp@dcf.state.nj.us](mailto:dcfaskrfp@dcf.state.nj.us)**

**Bids are due: December 13, 2016 at 12:00 PM**

Allison Blake, PhD., L.S.W.

Commissioner

October 27, 2016

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**Funding Agency**

State of New Jersey  
Department of Children and Families  
50 East State Street,  
Trenton, New Jersey 08625

**Special Notice:** *Questions will be accepted in advance by providing them via email to [DCFASKRFP@dcf.state.nj.us](mailto:DCFASKRFP@dcf.state.nj.us) on or before November 9, 2016 at 12:00 PM. Technical inquiries about forms and other documents may be requested anytime.*

**Section I – General Information**

**A. Purpose:**

The New Jersey Department of Children and Families (DCF) announces the availability of up to \$940,000 in funding for the purpose of providing evidence-informed trauma treatment and supportive services to child victims of domestic violence.

The goal of this RFP is to increase access to appropriate treatment and support services that mitigate and/or treat the impact of trauma and support the child victims and caregiver(s) in developing healthy relationships.

Funding will be used to develop programming in four counties: Gloucester, Cumberland, Hudson, and Mercer; up to one award will be made in each of the four identified counties. Each applicant may apply for one or more counties. Separate bids shall be required for each county.

Referrals for these services will come from the county’s lead Domestic Violence Service Agencies and Child Protection and Permanency (CP&P) local offices.

**B. Background:**

The Department is charged with serving and safeguarding the most vulnerable children and families in the State, and our mission is to ensure the safety, well-being, and success of New Jersey’s children and families.

The Department is particularly sensitive to the lack of evidence-informed programming readily available to Domestic Violence Lead agencies wanting to refer child victims of trauma and their caregivers for services.

The goal of this RFP is to increase the availability of evidence-informed trauma treatment and supportive services to child victims of domestic violence in four counties: Gloucester, Cumberland, Hudson and Mercer. Through this RFP, the Department intends to help ensure children, who become known to Domestic Violence Lead Agencies and/or CP&P and are suspected as a result of their exposure to domestic violence to be in need of assistance, receive timely, high quality treatment and support.

Children and youth exposed to domestic violence are at an increased risk of experiencing abuse (physical, sexual, etc.), developing emotional and behavioral challenges, and experiencing subsequent exposure to trauma and adverse life experiences. According to the National Survey of Children's Exposure to Violence, 40.3% of children surveyed have been exposed to family violence throughout their lifetimes, with 27.7% exposed to physical intimate partner violence among parents.<sup>1</sup> Results of the 2015 National Census of Domestic Violence Services indicate over 56% of the population in shelters and transitional housing provided by domestic violence programs in New Jersey consist of children, and 93% of the services provided by these local programs involve support and advocacy for children.<sup>2</sup>

Exposure to domestic violence can have profound and lasting traumatic effects on children and their development. Potential impacts include but are not limited to:

- Lower verbal, cognitive and motor skills, and/or delays in childhood development;
- Depression, anxiety, and Post Traumatic Stress Disorder (PTSD);
- Restlessness, impulsivity, and difficulty concentrating;
- Fearful, withdrawn, and inhibited behavior; and,
- Lower self-esteem and shame.<sup>3</sup>

At the same time, research demonstrates that early intervention with trauma-informed services is critical to a child's recovery. Studies have found that there are protective factors and interventions which can mitigate the impact of exposure to domestic violence.<sup>45</sup> Protective factors such as secure maternal attachment, social support to the family,

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<sup>1</sup> Hamby, S., Finkelhor, D., Turner, H., and Ormrod, O. (2011) Children's Exposure to Intimate Partner Violence and Other Family Violence. Washington, DC: U.S. Government Printing Office. Retrieved at: <http://www.unh.edu/ccrc/pdf/jvq/NatSCEVChildren's%20Exposure-Family%20Violence%20final.pdf>

<sup>2</sup> National Network to End Domestic Violence. 2015 Domestic Violence Counts: New Jersey Summary. Retrieved at: [http://nnev.org/downloads/Census/DVCounts2015/New\\_Jersey.pdf](http://nnev.org/downloads/Census/DVCounts2015/New_Jersey.pdf)

<sup>3</sup> Futures Without Violence. <http://promising.futureswithoutviolence.org/what-do-kids-need/get-the-facts/>

<sup>4</sup> Holt, S., Buckley, H., & Whelan, S. (2008). The impact of exposure to domestic violence on children and young people: A review of the literature. *Child Abuse & Neglect*, 32, 797-810.

<sup>5</sup> Martinez-Torteya, C., Bogat, A., von Eye, A., & Levendosky, A. (2009). Resilience among children exposed to domestic violence: The role of risk and protective factors. *Child Development*, 80(2), 562-577.

high self-esteem, and child temperament contribute to increased resilience in children exposed to domestic violence. Treatments which build resilience and promote recovery can mitigate the long-term impact of violence exposure. Reliable screening and assessment measures for domestic violence and trauma exposure are also important tools that inform treatment considerations.<sup>6</sup>

### C. Services to be Funded:

Up to one award will be made in each of the four identified counties to implement the following required program components. Applicants may apply for one or more counties, but **separate applications are required for each county**. Applicants may also subcontract program components to qualified agency partners, but a primary agency must be identified, and DCF’s contract will be with the primary agency. The counties of focus for this RFP are:

County	Funding Available	Minimum Annual LOS (unduplicated children)
Hudson	Up to \$300,000	75
Mercer	Up to \$240,000	60
Gloucester	Up to \$240,000	60
Cumberland	Up to \$160,000	40

#### Required Program Components:

The grantee for this program must provide:

- Screening and Assessment
- Treatment and supportive services
- Evaluation, Reporting, and Ongoing Quality Improvement

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<sup>6</sup> Edleson, J., Shin, N., & Johnson-Armendariz, K. (2008). Measuring children's exposure to domestic violence: The development and testing of the Child Exposure to Domestic Violence (CEDV) Scale. *Children and Youth Services Review, 30*, 502-521.

Applicants shall provide a detailed description of their program approach, including each of the components above. Each family should experience seamless, high quality service and support.

### **Screening and Assessment\***

The goal of this RFP is to provide high quality, effective services to child victims of domestic violence who have been exposed to trauma and require treatment. The grantee shall utilize evidence-informed screening and/or assessment tool(s) to determine if services and supports are warranted. Applicants must describe each proposed screening and/or assessment tool and its use with the identified target population. The grantee must also provide training as well as ongoing coaching and support to staff to ensure consistent, reliable use of the screening and/or assessment tool(s).

At the same time, DCF recognizes that many families who become known to domestic violence agencies or CP&P may have existing assessments which can help inform what services and supports are warranted. Where appropriate, providers shall utilize existing assessments and avoid duplication of assessment and/or evaluation of children and families.

The grantee must have procedures in place for children, whose screening and/or assessment indicate either no need for treatment services or a need for a higher level of treatment services. Providers should refer children who are suspected of requiring a higher level of service to PerformCare. In cases where areas of need are identified but treatment is not warranted, the grantee shall work with the referring agency to find appropriate alternative resources in the community. The applicant must describe knowledge of community-based resources within each county proposed.

A grantee is permitted to subcontract all or part of this work to a qualified partner agency. Any subcontracted agency must be trained in the utilization of the assessment and/or screening tool(s) and must agree to comply with DCF requirements and participate in DCF site visits, trainings, monitoring, etc. as needed. The applicant shall provide a Memoranda of Understanding or Agreement documenting any planned formalized partnership(s) with the RFP application.

\*PLEASE NOTE: DCF reserves the right to determine the standard screening and/or assessment tool that will be utilized in all counties. The grantee must be flexible and willing to use a tool that the grantee did not propose in the submitted application. DCF is committed to collaborating with grantees to help make this determination.

## Treatment

The grantee shall use an evidence-informed trauma treatment modality and may propose additional supportive services. The grantee must agree to provide Trauma-Focused Cognitive Behavioral Therapy (TF-CBT) by certified therapists as one of their available treatment modalities. The applicant must provide a detailed plan outlining staff training needs and timeframes for service implementation. If an applicant needs assistance with developing or expanding its capacity to deliver TF-CBT services, the applicant should clearly note the need in its plan as DCF will sponsor TF-CBT training, consultation and support. (Applicants may find it useful to reference this website: <https://fcbt.org/tf-cbt-certification-criteria/>.)

According to the California Evidence-Based Clearinghouse: “TF-CBT is a conjoint child and parent psychotherapy model for children (ages 3-18 years old) who are experiencing significant emotional and behavioral difficulties related to traumatic life events. It is a components-based hybrid treatment model that incorporates trauma-sensitive interventions with cognitive behavioral, family, and humanistic principles.

The overall goal of TF-CBT is to address symptoms resulting from a specific traumatic experience or experiences. This includes:

- A. Improving child PTSD, depressive and anxiety symptoms
- B. Improving child externalizing behavior problems (including sexual behavior problems if related to trauma)
- C. Improving parenting skills and parental support of the child, and reducing parental distress
- D. Enhancing parent-child communication, attachment, and ability to maintain safety
- E. Improving child's adaptive functioning
- F. Reducing shame and embarrassment related to the traumatic experiences”<sup>7</sup>

Applicants may propose other evidence-informed treatment modalities in addition to TF-CBT. Applicants must provide a detailed description of each treatment modality and evidence to support its use with the identified treatment population. The applicant must describe how they will use the proposed screening and/or assessment tool(s) to determine the most appropriate treatment modality.

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<sup>7</sup> California Evidence-Based Clearinghouse for Child Welfare. (2006-2016). Retrieved January 27, 2016 from <http://www.cebc4cw.org/program/trauma-focused-cognitive-behavioral-therapy/>

The grantee is permitted to subcontract with partner agencies to provide treatment services. Applicants must specify which treatments will be provided by which agencies, and a description of each partnership must be documented in a Memoranda of Understanding or Agreement and submitted with the RFP application.

The grantee is expected to partner and collaborate with CP&P when delivering services to CP&P involved families. This may include providing collateral information and participating in case conferences and Family Team Meetings as appropriate.

### **Evaluation, Reporting, and Ongoing Quality Improvement**

The applicant must provide an evaluation plan that identifies specific treatment outcomes, which align with the goals of the program and the needs of the target population, and details their plans to monitor those outcomes. In addition, grantees are expected to engage in a process of evaluation planning with DCF to finalize state-level outcome indicators that all grantees will be responsible for reporting to DCF.

Therefore, grantees must:

- Have capacity to measure and report on DCF identified outcome indicators and any other outcomes proposed in their application;
- Develop and maintain clear and organized systems of data collection to seamlessly distribute reports to DCF; and,
- Meet with DCF staff and/or DCF consultants at regular intervals to ensure evaluation and data reporting requirements are met.

DCF practices Continuous Quality Improvement (CQI) to identify and analyze strengths and areas needing improvement. DCF is committed to the process of ongoing evaluation as a vehicle to learn and develop solutions to improve the quality of services. It is expected that the grantee will engage in ongoing CQI to ensure programs are systematically and intentionally increasing positive outcomes for individuals and families they serve.

DCF will likely seek the assistance of a third party evaluator. If awarded this grant, the applicant agrees to partner with DCF and any outside evaluator DCF may contract with to assess the impact of the program.

In addition to the required program components, the applicant must detail its plan for staffing and transportation/service availability and must be agreeable to have staff participate in DCF-sponsored TF-CBT training if the applicant's clinicians have not been trained and/or are not certified in TF-CBT.

## **Staffing**

The proposal must include a well-developed staffing model. Staff must be qualified (Masters Level Clinician) to administer the screening and/or assessment tool(s) and provide the proposed treatment modalities and supportive services. The applicant must include a list of staff who require TF-CBT training, consultation and support.

## **Transportation/Service Availability**

The applicant must describe accessibility of services for the target population in the identified county, how they will eliminate barriers to treatment, what transportation support will be provided, and include their plans for service availability. Provision of transportation is not mandatory. Bus cards are acceptable. Applicants are strongly encouraged to anticipate barriers that families face in accessing treatment and propose how their programming and supports will mitigate access. This may include provision of transportation and/or solutions to mitigate transportation challenges. Services offered “in-home” and in-shelters may help mitigate access to treatment for some families. If an applicant plans to offer treatment offsite, it must provide information about the intended location, including documentation of an intended partnership if the applicant intends to offer its services in another agency’s facility. It may or may not be appropriate to provide services in some shelter locations, depending on the shelter policy.

## **Training**

DCF will sponsor TF-CBT training, consultation and support to build capacity. The grantee shall make the employees in need of training available as required. Ideally, the provider will recruit volunteer clinicians from within their agency to participate and/or hire new clinicians who have strong interest in learning and delivering TF-CBT with the target population. The yearlong learning collaborative will include: online training, training on standardized measures, face-to-face training, 16-18 group consultant calls, and advanced face-to-face training. Once certification is achieved, clinicians will have access to additional TF-CBT resources.

## **Other Requirements**

All applicants are advised that any software purchased in connection with the proposed project must receive prior approval by the New Jersey Office of Information Technology.

Applicants are also advised that any data collected or maintained through the implementation of the proposed program shall remain the property of DCF.

Organ and Tissue Donation: As defined in section 2 of P.L. 2012, c. 4 (N.J.S.A.52:32-33), contractors are encouraged to notify their employees, through information and materials or through an organ and tissue awareness program, of organ donation options. The information provided to employees shall be prepared in collaboration with the organ procurement organizations designated pursuant to 42 U.S.C. §1320b-8 to serve in this State.

**D. Funding Information:**

For the purpose of this initiative, the Department will make available up to \$940,000 in annual funding,

<b>County</b>	<b>Funding Available</b>	<b>Minimum Annual LOS (unduplicated children)</b>
Hudson	Up to \$300,000	75
Mercer	Up to \$240,000	60
Gloucester	Up to \$240,000	60
Cumberland	Up to \$160,000	40

The Department anticipates the funding will be ongoing; however, continuation funding is contingent upon the availability of funds in future fiscal years and the grantee’s performance under the provisions of this RFP and the resulting contract.

Up to four proposals will be funded under this program.

The initial funding period for this program is subject to fiscal appropriation and satisfactory performance. The annual amount shall be prorated for the first year of service.

Matching funds are not required.

Reasonable operational start-up costs are permitted through accruals in the first year of the contract. A Start-up Budget shall be included as Exhibit C. Applicants must provide a separate justification and detailed summary of all expenses that must be met in order to begin program operations.

The applicant may include costs associated with TF-CBT certification in their budget if it intends to charge these costs to the contract.

Proposals that demonstrate the leveraging of other financial resources are encouraged.

Funds awarded under this program may not be used to supplant or duplicate existing funding.

Any expenses incurred prior to the effective date of the contract will not be reimbursed by DCF.

#### **E. Applicant Eligibility Requirements:**

1. Applicants must be for profit or not for profit corporations that are duly registered to conduct business within the State of New Jersey.
2. Applicants must be in good standing with all State and Federal agencies with which they have an existing grant or contractual relationship.
3. If Applicant is under a corrective action plan with DCF, or any other New Jersey State agency or authority, the Applicant may not submit a proposal for this RFP. Responses shall not be reviewed and considered by DCF until all deficiencies listed in the corrective action plan have been eliminated to the satisfaction of DCF for a period of 6 months
4. Applicants shall not be suspended, terminated or barred for deficiencies in performance of any award, and if applicable, all past issues must be resolved as demonstrated by written documentation.
5. Applicants that are presently under contract with DCF must be in compliance with the terms and conditions of their contract.
6. Where required, all applicants must hold current State licenses.
7. Applicants that are not governmental entities must have a governing body that provides oversight as is legally required.
8. Applicants must have the capability to uphold all administrative and operating standards as outlined in this document.
9. Applicants must have the ability to achieve full operational census within 60 days of contract execution. Further, where appropriate,

- applicants must execute sub-contracts with partnering entities within 30 days of contract execution.
10. All applicants must have a Data Universal Numbering System (DUNS) number. To acquire a DUNS number, contact the dedicated toll-free DUNS number request line at 1-866-705-5711 or inquire on-line at [www.dnb.com](http://www.dnb.com)
  11. Any fiscally viable entity that meets the eligibility requirements, terms and conditions of the RFP, and the contracting rules and regulations set forth in the DCF Contract Policy and Information Manual (N.J.A.C. 10:3) may submit an application.

**F. RFP Schedule:**

<b>October 27, 2016</b>	<b>Notice of Availability of Funds/RFP publication</b>
<b>November 9, 2016</b>	<b>Deadline for Email Questions sent to <a href="mailto:DCFASKRFP@dcf.state.nj.us">DCFASKRFP@dcf.state.nj.us</a> by 12:00PM</b>
<b>December 13, 2016</b>	<b>Deadline for Receipt of Proposals by 12:00PM</b>

All proposals must be received by 12:00 PM on or before December 13, 2016. Proposals received after 12:00 PM on December 13, 2016 will **not** be considered. Applicants shall submit **one (1) signed original** and should submit **one CD ROM** as indicated below.

Proposals must be delivered either:

**1) In person to:**

Catherine Schafer, Director of Grants Management, Auditing and Records  
 Department of Children and Families  
 50 East State Street, 3rd floor  
 Trenton, New Jersey 08625-0717

Please allow time for the elevator and access through the security guard. Applicants submitting proposals in person or by commercial carrier shall submit **one (1) signed original** and should submit **one CD ROM** with all documents.

**2) Commercial Carrier (hand delivery, federal express or UPS) to:**

Catherine Schafer, Director of Grants Management, Auditing and Records  
 Department of Children and Families  
 50 East State Street, 3rd floor  
 Trenton, New Jersey 08625-0717

Applicants submitting proposals in person or by commercial carrier shall submit **one (1) signed original** and should submit **one CD ROM** with all documents.

### **3) Online:**

DCF offers the alternative for our bidders to submit proposals electronically. Only a registered Authorized Organization Representative (AOR) or the designated alternate is eligible to send in a submission by submitting an AOR form.

AOR Registration forms and online training are available on our website at: [www.nj.gov/dcf/providers/notices/](http://www.nj.gov/dcf/providers/notices/)

Forms are directly under the Notices section-See Standard Documents for RFPs

- [Submitting Requests for Proposal Electronically PowerPoint \(pdf\)](#)
- [Registration for the Authorized Organization Representative \(AOR\) Form](#)

We recommend that you do not wait until the date of delivery in case there are technical difficulties during your submission. Registered AOR forms may be received 5 business days prior to the date the bid is due.

## **G. Administration:**

### **1. Screening for Eligibility, Conformity and Completeness**

DCF will screen proposals for eligibility and conformity with the specifications set forth in this RFP. A preliminary review will be conducted to determine whether the application is eligible for evaluation or immediate rejection.

The following criteria will be considered, where applicable, as part of the preliminary screening process:

- a. The application was received prior to the stated deadline
- b. The application is signed and authorized by the applicant's Chief Executive Officer or equivalent
- c. The applicant attended the Bidders Conference (if required)
- d. The application is complete in its entirety, including all required attachments and appendices
- e. The application conforms to the specifications set forth in the RFP

Upon completion of the initial screening, proposals meeting the requirements of the RFP will be distributed to the Proposal Evaluation Committee for its review and recommendations. Failure to meet the criteria outlined above, or the submission of incomplete or non-responsive applications constitutes grounds for immediate rejection of the proposal if such absence affects the ability of the committee to fairly judge the application.

In order for a bid to be considered for award, at least one representative of the Bidder must have been present at the Bidders Conference, if required commencing at the time and in the place specified below. Failure to attend the Bidders Conference will result in automatic bid rejection.

**2. Proposal Review Process**

DCF will convene a Proposal Evaluation Committee in accordance with existing regulation and policy. The Committee will review each application in accordance with the established criteria outlined in Section II of this document. All reviewers, voting and advisory, will complete a conflict of interest form. Those individuals with conflicts or the appearance of a conflict will be disqualified from participation in the review process. The voting members of the Proposal Evaluation Committee will review proposals, deliberate as a group, and then independently score applications to determine the final funding decisions.

The Department reserves the right to request that applicants present their proposal in person for final scoring. In the event of a tie in the scoring by the Committee, the bidders that are the subject of the tie will provide a presentation of their proposal to the evaluation committee. The evaluation committee will request specific information and/or specific questions to be answered during a presentation by the provider and a brief time-constrained presentation. The presentation will be scored out of 50 possible points, based on the following criteria and the highest score will be recommended for approval as the winning bidder.

Requested information was covered-	10 Points
Approach to the contract and program design was thoroughly and clearly explained and was consistent with the RFP requirements-	20 Points
Background of organization and staffing explained-	10 Points
Speakers were knowledgeable about topic-	5 Points

Speakers responded well to questions -

5 Points

The Department also reserves the right to reject any and all proposals when circumstances indicate that it is in its best interest to do so. The Department's best interests in this context include, but are not limited to: State loss of funding for the contract; the inability of the applicant to provide adequate services; the applicant's lack of good standing with the Department, and any indication, including solely an allegation, of misrepresentation of information and/or non-compliance with any State of New Jersey contracts, policies and procedures, or State and/or Federal laws and regulations.

All applicants will be notified in writing of the Department's intent to award a contract.

### **3. Special Requirements**

The successful Applicant shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request.

Applicants must comply with the requirements of N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27, the State Affirmative Action policy. A copy is attached as **Exhibit A.**

Applicants must comply with laws relating to Anti- Discrimination as attached as **Exhibit B.**

## **H. Appeals:**

An appeal of the selection process will be heard only if it is alleged that the Department has violated a statutory or regulatory provision in awarding the grant. An appeal will not be heard based upon a challenge to the evaluation of a proposal. Applicants may appeal by submitting a written request to:

Office of Legal Affairs  
Contract Appeals  
50 East State Street 4<sup>th</sup> Floor  
Trenton NJ 08625

no later than five (5) calendar days following receipt of the notification or by the deadline posted in this announcement.

## **I. Post Award Review:**

As a courtesy, DCF may offer unsuccessful applicants an opportunity to review the Evaluation Committee's rating of their individual proposals. All Post Award Reviews will be conducted by appointment.

Applicants may request a Post Award Review by contacting: [DCFASKRFP@dcf.state.nj.us](mailto:DCFASKRFP@dcf.state.nj.us)

Post Award Reviews will not be conducted after six months from the date of issuance of this RFP.

## **J. Post Award Requirements:**

Selected applicants will be required to comply with the terms and conditions of the Department of Children and Families' contracting rules and regulations as set forth in the Standard Language Document, the Contract Reimbursement Manual and the Contract Policy and Information Manual. Applicants may review these items via the Internet at [www.nj.gov/dcf/providers/contracting/manuals](http://www.nj.gov/dcf/providers/contracting/manuals)

Selected applicants will also be required to comply with all applicable State and Federal laws and statutes, assurances, certifications and regulations regarding funding.

Upon receipt of the award announcement, and where appropriate, selected applicants will be minimally required to submit one (1) copy of the following documents:

1. A copy of the Acknowledgement of Receipt of the NJ State Policy and Procedures returned to the DCF Office of the EEO/AA
2. Proof of Insurance naming DCF as additionally insured from agencies
3. Bonding Certificate
4. Notification of Licensed Public Accountant (NLPA) with a copy of Accountant's Certification

The actual award of funds is contingent upon a successful Contract negotiation. If, during the negotiations, it is found that the selected Applicant is incapable of providing the services or has misrepresented any material fact or its ability to manage the program, the notice of intent to award may be rescinded.

## **Section II – Application Instructions**

### **A. Proposal Requirements and Review Criteria:**

All applications will be evaluated and scored in accordance with the following criteria:

The narrative portion of the proposal must be double-spaced with margins of 1 inch on the top and bottom and 1 inch on the left and right. The font shall be no smaller than 12 points in Arial or Times New Roman. There is a 25 page limitation for the narrative portion of the grant application. Page numbers must be used. A one (1) point reduction per page will be administered to proposals exceeding the page limit requirements. Five (5) points will be deducted for each missing document. If the deductions total 20 points or more, the proposal shall be rejected as non-responsive. The narrative must be organized appropriately and address the key concepts outlined in the RFP. Annex B budget pages, and attachments do not count towards the narrative page limit.

Proposals may be fastened by a heavy-duty binder clip. Do not submit proposals in loose-leaf binders, plastic sleeves, folders, or staples.

Each proposal narrative must contain the following items organized by heading in the same order as presented below:

#### **1) Applicant Organization**

**(15 Points)**

Describe the agency's history, mission and goals, and where appropriate, a record of accomplishments in working in collaboration with the Department of Children and Families and/or relevant projects with other State governmental entities.

Describe the agency's background and experience in implementing treatment and support services to mitigate and/or treat the impact of trauma and to support the child victims and caregiver(s) in developing healthy relationships. Indicate if existing interventions are trauma-informed or evidence-supported.

Describe the agency's background and experience in supporting child victims of domestic violence. Describe the agency's knowledge of existing domestic violence services available to children and families, particularly in the identified county. Indicate whether the agency has experience working with the Lead Domestic Violence Service Agency in the identified county.

Provide an indication of the agency's demonstrated capability to provide services that are consistent with the Department's goals and objectives for the program to be funded. Include information on current programs managed by the agency, the funding sources and if available, any evaluation or outcome data.

Provide an indication of the organization's demonstrated commitment to cultural competency and diversity. Explain how the provider is working toward a cultural competency plan that describes actions your agency will take to insure that policies, materials, environment, recruitment, hiring, promotion, training and Board membership reflect the community or the intended recipients of the services you provide and promote the cultural competency of the organization and that resources and services will be provided in a way that is culturally sensitive and relevant.

Describe the agency's governance structure and its administrative, management and organizational capacity to enter into a third party direct State services contract with the Department of Children and Families. Note the existence (if any) of professional advisory boards that support the operations. If applicable, indicate the relationship of the staff to the governing body. Attach a current organizational chart.

## **2) Program Approach**

**(40 Points)**

Applicants must demonstrate capacity to provide the required program components listed in "Section I: C. Services to be Funded."

### Program Services:

Specify your proposed program approach and the anticipated impact on the target population, including:

- A description of the intake process. Describe your plan for partnering and communicating with the referring agencies, which include the county's Lead Domestic Violence Service Agency and CP&P local offices. Describe client eligibility requirements for the program and procedures for when clients are ineligible for the program.
- A description of how families will be engaged and how barriers to participation in the program will be identified and addressed.
- A clear description of how children will be screened and/or assessed to determine if services are warranted. Provide a description of the screening and/or assessment tool(s), evidence to support the use of the identified screening and/or assessment tool(s) with the target population, and a description of how the screening and/or

assessment tool(s) will be used to identify the appropriate treatment modality. Attach a copy of the screening and/or assessment tool(s) in the appendices. Describe procedures in place to address the needs of children whose screening and/or assessment indicate either no need for treatment services or a need for a higher level of treatment services.

- A description of the evidence-informed treatment services/modalities to be provided, including the specific goals and objectives of each and the applicant's existing capacity to provide these services/treatment modalities or plan to develop that capacity. **Note: One of the treatment services must include TF-CBT.** Provide rationale and citations to support the proposed services/modalities to be utilized. . Describe in detail applicant and/or subcontractor experience with TF-CBT and all other proposed treatment modalities; the description must include agency qualifications to offer the modality, or if capacity does not currently exist, a detailed plan to develop such capacity including how this will be accomplished and clear timeframes within which this process will be completed; this process must be included in the program implementation plan requested below. Please note, that DCF will sponsor the training and technical assistance for TF-CBT for agencies. Providers must indicate in their application that they agree to participate in the DCF sponsored training and technical assistance if they don't currently have capacity.
- A description of any service coordination, collaborative efforts or processes that will be used to provide proposed services (attach any affiliation agreements or Memoranda of Understanding).
- A description and rationale for any other supportive services the agency proposes to offer.
- Information on the accessibility of services, including the hours and days that services will be available to clients, and the geographic location(s) where services will be provided.
- A description of transportation options available to clients to reduce barriers to participation and handicapped accessibility.
- A description of agency plans and/or procedures for cancellation and rescheduling of appointments. Discuss what strategies the agency will utilize with families and children to reduce the rate of cancellations and no shows and ensure children complete treatment.
- A description of agency procedures/protocols to ensure the safety of all participants.

Staffing:

Indicate the number, qualifications and skills of all staff, consultants, sub-grantees and/or volunteers who will perform the proposed service activities. Attach, in the Appendices section of the application, an organizational chart for the proposed program operation; job descriptions that include all educational and experiential requirements; and resumes of any existing staff who will perform the proposed services.

Describe the agency's staff development and training plan for all staff involved in this program. Describe the management, supervision, and coaching methods that will be utilized.

Detail which proposed clinical staff will require TF-CBT training, consultation and support and which staff already have this training and/or certification and can provide treatment services. Indicate if your agency is positioned to recruit existing staff to provide TF-CBT staff through a volunteer recruitment process, as well as any plans for recruiting new clinicians required to meet levels of service.

Program Implementation:

Provide a detailed and feasible timeline for implementing the proposed services. Attach a separate Program Implementation Schedule as part of the Appendix.

Additional:

Describe how the proposed program will meet the needs of various and diverse cultures within the target community based on the Law Against Discrimination (N.J.S.A. 10:51 et seq.).

The New Jersey Department of Children and Families endorsed Prevent Child Abuse New Jersey's (PCA-NJ) Safe-Child Standards in August 2013 (The "Standards"). The Standards are a preventative tool for implementing policies and procedures for organizations working with youth and children and through their implementation, an organization can minimize the risks of the occurrence of child sexual abuse.

The Standards are available at:

<http://www.state.nj.us/dcf/SafeChildStandards.pdf>

As an Appendix, attach a brief (no more than 2 pages double spaced) Standards Description demonstrating ways in which your agency's operations mirror the Standards.

### 3) Evaluation, Reporting, and Quality Improvement (25 Points)

#### Evaluation:

Provide a brief description of the agency's evaluation plan, including:

- Identified outcomes/indicators
- Names of all tools used to collect data about program effectiveness and/ or participants. Attach copies, in the appendices, of all tools including any evaluation tools that will be used to determine the effectiveness of the program services
- How data will be collected, analyzed, and reported

#### Data Collection and Reporting Capacity:

Describe how the organization collects, maintains, and uses data. Include responses to the following questions in the narrative:

- Does the agency have a database system?
- If there is no existing database, how do you track data (i.e. excel spreadsheets)?
- Who is responsible for collecting data?
- Who is responsible for data input?
- Who analyzes and reports the data?
- How is the data used once analyzed?
- How will you maintain records on the volume, as well as missed and cancelled appointments, by child and/or family?
- How will you maintain confidentiality of client records?

#### Level of Service:

Specify the number of children the agency will have capacity to assess and treat. Note: The awarded grantee in Hudson County must have capacity to treat at least 75 unduplicated children annually; the awarded grantees in both Mercer County and Gloucester County must each have capacity to treat at least 60 unduplicated children annually; and the awarded grantee in Cumberland County must have capacity to treat at least 40 unduplicated children annually.

#### Quality Improvement:

Describe the agency's quality assurance and performance improvement processes, and discuss how individuals served will have a meaningful role.

#### 4) Budget

(20 Points)

The Department will consider the cost efficiency of the proposed budget as it relates to the anticipated level of services (LOS). Therefore, applicants must clearly indicate how this funding will be used to meet the project goals and/or requirements. Provide a line item budget and narrative for the proposed project/program. The narrative must be part of the 25 page proposal and include dollar amounts. The Budget forms are to be attached as an Appendix.

The budget shall be reasonable and reflect the scope of responsibilities required to accomplish the goals of this project. The budget shall also reflect a **12 month operating schedule** and must include, in separate columns, total operational costs for each line item, grants funds applied towards each operational cost line item; , and funds secured from other sources to be applied towards each operation cost line item. All costs associated with the completion of the project must be clearly delineated and the budget narrative must clearly articulate budget items, including a description of miscellaneous expenses or “other” items.

Applicants may request to use anticipated contract accruals to support one-time operational start-up costs. In support of the request, the applicant must submit a separate budget schedule that identifies the proposed one-time expenses and the line item that is the anticipated source of the accrual. The completed budget proposal must also include a detailed summary of and justification for any one-time operational start-up costs. These costs must also be reflected on a separate schedule on the Attached Exhibit C. A separate explanation is also required in the budget narrative.

The grantee is expected to adhere to all applicable State cost principles.

Standard DCF Annex B (budget) forms are available at: <http://www.state.nj.us/dcf/providers/contracting/forms/> and a description of General and Administrative Costs are available at <http://www.state.nj.us/dcf/providers/notices/>

#### B. Supporting Documents:

Applicants must submit a complete proposal signed and dated by the Chief Executive Officer or equivalent and should submit a CD ROM containing all the documents in PDF or Word format. There is a 25 page limitation for the narrative portion of the grant application. A one (1) point reduction per page will be administered to proposals exceeding the page limit requirements. Failure to submit any of the required documents requested in this RFP will result in a loss of five (5) points per item from the total points awarded for the proposal.

All supporting documents submitted in response to this RFP must be organized in the following manner:

<b>Part I: Proposal</b>	
<input type="checkbox"/>	<b>Proposal Cover Sheet</b> – Use the RFP forms found directly under the Notices section on Website: <a href="http://www.nj.gov/dcf/providers/notices/">www.nj.gov/dcf/providers/notices/</a> Form: <a href="http://www.nj.gov/dcf/providers/notices/Proposal.Cover.Sheet.doc">http://www.nj.gov/dcf/providers/notices/Proposal.Cover.Sheet.doc</a>
<input type="checkbox"/>	<b>Table of Contents</b> – Please number and label with page numbers if possible in the order as stated in Part I: Proposal & Part II: Appendices for paper copies, CD, and electronic copies.
<input type="checkbox"/>	<b>Proposal Narrative</b> in following order: a. Applicant Organization b. Program Approach c. Evaluation, Reporting, and Quality Improvement d. Budget
<b>Part II: Appendices</b>	
1.	<input type="checkbox"/> <b>Job descriptions</b> of key personnel, resumes if available for key personnel (please do not provide home addresses or personal phone numbers)
2.	<input type="checkbox"/> <b>Exhibit C Start Up Budget</b>
3.	<input type="checkbox"/> Current and Proposed Agency <b>Organization Chart</b>
4.	<input type="checkbox"/> Proposed <b>Program Implementation Schedule</b>
5.	<input type="checkbox"/> Copy of the proposed Assessment Tool(s) and/or Evaluation Tool(s)
6.	<input type="checkbox"/> Applicable Consulting <b>Contracts</b> , Affiliation <b>Agreements/Memoranda</b> of Understanding related to this RFP. If not applicable, include a written statement
7.	<input type="checkbox"/> DCF <b>Annex B</b> Budget Forms*
8.	<input type="checkbox"/> <b>Safe-Child Standards Description</b> of your agency’s implementation of the standards (no more than 2 pages)
9.	<input type="checkbox"/> Copy of agency’s <b>Conflict of Interest policy</b>
10.	<input type="checkbox"/> Copies of any <b>audits</b> or reviews completed or in process by DCF or other State entities from 2014 to the present. If available, a corrective action plan should be provided and any other pertinent information that will explain or clarify the applicant’s position. If not applicable, include a written statement.
11.	<input type="checkbox"/> Dated List of Names of <b>Board of Directors</b> a. Titles, b. Address <b>and</b> c. Terms

12.	<input type="checkbox"/>	<b>Signed Standard Language Document (SLD)</b> [Version: Rev. June 6, 2014] Form: <a href="http://www.nj.gov/dcf/documents/contract/forms/StandardLanguage.doc">http://www.nj.gov/dcf/documents/contract/forms/StandardLanguage.doc</a>
13.	<input type="checkbox"/>	Document showing <b>Data Universal Numbering System (DUNS)</b> Number [2006 Federal Accountability & Transparency Act (FFATA)] Website: <a href="http://www.dnb.com">http://www.dnb.com</a> Helpline: 1-866-705-5711
14.	<input type="checkbox"/>	<b>System for Award Management (SAM)</b> printout (or Renewal) showing "active" status (free of charge). Website: <a href="https://www.sam.gov/portal/public/SAM">https://www.sam.gov/portal/public/SAM</a> Helpline: 1-866-606-8220
15.	<input type="checkbox"/>	<b>Business Associate Agreement/HIPAA</b> , with signature under Business Associate [Version: Rev. 9-2013] Form: <a href="http://www.nj.gov/dcf/providers/contracting/forms/HIPAA.doc">http://www.nj.gov/dcf/providers/contracting/forms/HIPAA.doc</a>
16.	<input type="checkbox"/>	<b>Affirmative Action Certificate -or- Renewal Application [AA302]</b> sent to Treasury Website: <a href="http://www.state.nj.us/treasury/purchase/forms.shtml">http://www.state.nj.us/treasury/purchase/forms.shtml</a> Form: <a href="http://www.state.nj.us/treasury/purchase/forms/AA_%20Supplement.pdf">http://www.state.nj.us/treasury/purchase/forms/AA_%20Supplement.pdf</a>
17.	<input type="checkbox"/>	<b>Certificate of Incorporation</b> Website: <a href="http://www.nj.gov/treasury/revenue/filecerts.shtml">http://www.nj.gov/treasury/revenue/filecerts.shtml</a>
18.	<input type="checkbox"/>	<u>For Profit</u> : <b>NJ Business Registration</b> Certificate with the Division of Revenue. See instructions for applicability to your organization. Website: <a href="http://www.nj.gov/njbusiness/registration/">http://www.nj.gov/njbusiness/registration/</a> If not applicable, include a written statement.
19.	<input type="checkbox"/>	<b>Agency By-laws</b>
20.	<input type="checkbox"/>	<b>Tax Exempt Certification</b> Website: <a href="http://www.state.nj.us/treasury/taxation/exemption.shtml">http://www.state.nj.us/treasury/taxation/exemption.shtml</a>
21.	<input type="checkbox"/>	<b>Disclosure of Investigations &amp; Other Actions Involving Bidder Form (PDF)</b> Form: <a href="http://www.state.nj.us/treasury/purchase/forms/DisclosureofInvestigations.pdf">http://www.state.nj.us/treasury/purchase/forms/DisclosureofInvestigations.pdf</a>
22.	<input type="checkbox"/>	<b>Disclosure of Investment Activities in Iran (PDF)</b> Form: <a href="http://www.state.nj.us/treasury/purchase/forms/DisclosureofInvestmentActivitiesinIran.pdf">http://www.state.nj.us/treasury/purchase/forms/DisclosureofInvestmentActivitiesinIran.pdf</a>
23.	<input type="checkbox"/>	<u>For Profit</u> : <b>Statement of Bidder/Vendor Ownership Form (PDF)</b> See instructions for applicability to your organization. Form: <a href="http://www.state.nj.us/treasury/purchase/forms/OwnershipFinal12-14.pdf">http://www.state.nj.us/treasury/purchase/forms/OwnershipFinal12-14.pdf</a> If not applicable, include a written statement

24.	<input type="checkbox"/>	<b>Chapter 271**</b> Signed and dated
25.	<input type="checkbox"/>	<b>Source Disclosure Certification</b> Form [P.L. 2005, c 92-formerly Executive Order 129] Website: <a href="http://www.state.nj.us/treasury/purchase/forms.shtml">http://www.state.nj.us/treasury/purchase/forms.shtml</a> Form: <a href="http://www.state.nj.us/treasury/purchase/forms/SourceDisclosureCertification.pdf">http://www.state.nj.us/treasury/purchase/forms/SourceDisclosureCertification.pdf</a>
26.	<input type="checkbox"/>	<b>For Profit: Two-Year Chapter 51/Executive Order 117</b> Vendor Certification -and- Disclosure of Political Contributions [Version: Rev 4/17/15]. See instructions for applicability to your organization. Website: <a href="http://www.state.nj.us/treasury/purchase/forms.shtml">http://www.state.nj.us/treasury/purchase/forms.shtml</a> If not applicable, include a written statement
27.	<input type="checkbox"/>	<b>Annual Report to Secretary of State</b> Website: <a href="https://www1.state.nj.us/TYTR_COARS/JSP/page1.jsp">https://www1.state.nj.us/TYTR_COARS/JSP/page1.jsp</a>
28.	<input type="checkbox"/>	<b>Non Profit: Annual Report - Charitable Organizations</b> Website: <a href="http://www.njpublicsafety.org/ca/charity/charfrm.htm">http://www.njpublicsafety.org/ca/charity/charfrm.htm</a> If not applicable, include a written statement
29.	<input type="checkbox"/>	<b>Certification Regarding Debarment</b> Form: <a href="http://www.state.nj.us/dcf/providers/notices/Cert.Debarment.pdf">http://www.state.nj.us/dcf/providers/notices/Cert.Debarment.pdf</a>
30.	<input type="checkbox"/>	<b>Statement of Assurances</b> - Use the RFP forms found directly under the Notices section: Website: <a href="http://www.nj.gov/dcf/providers/notices/">www.nj.gov/dcf/providers/notices/</a> Form: <a href="http://www.nj.gov/dcf/providers/notices/Statement.of.Assurance.doc">http://www.nj.gov/dcf/providers/notices/Statement.of.Assurance.doc</a>
31.	<input type="checkbox"/>	<b>Tax Forms:</b> <b>Non Profit Form 990</b> Return of Organization Exempt from Income Tax <b>-or-</b> <b>For Profit Form 1120</b> US Corporation Income Tax Return
32.	<input type="checkbox"/>	Most recent <b>Audit or Financial Statement</b> (certified by accountant or accounting firm) <b>Audit:</b> For agencies expending over \$100,000 in combined Federal/State Awards <b>-or-</b> <b>Financial Statement:</b> For agencies expending under \$100,000 Policy: <a href="http://www.nj.gov/dcf/documents/contract/manuals/CPIM_p7_audit.pdf">http://www.nj.gov/dcf/documents/contract/manuals/CPIM_p7_audit.pdf</a>
33.	<input type="checkbox"/>	<b>MacBride Principles Form</b> Form: <a href="http://www.state.nj.us/treasury/purchase/forms/MacBridePrinciples.pdf">http://www.state.nj.us/treasury/purchase/forms/MacBridePrinciples.pdf</a>

Standard forms for RFP's are available at: [www.nj.gov/dcf/providers/notices/](http://www.nj.gov/dcf/providers/notices/)  
Forms for RFP's are directly under the Notices section.

\* Standard DCF Annex B (budget) forms are available at:  
<http://www.state.nj.us/dcf/providers/contracting/forms/>

\*\* Treasury required forms are available on the Department of the Treasury website at <http://www.state.nj.us/treasury/purchase/forms.shtml>  
Click on Vendor Information and then on Forms.

Standard Language Document, the Contract Reimbursement Manual and the Contract Policy and Information Manual may be reviewed via the Internet at: [www.nj.gov/dcf/providers/contracting/manuals](http://www.nj.gov/dcf/providers/contracting/manuals)

### **C. Requests for Information and Clarification**

DCF will provide eligible applicants additional and/or clarifying information about this initiative and application procedures through a time-limited electronic Question and Answer Period. Inquiries will not be accepted after the closing date of the Question and Answer Period.

Questions must be submitted in writing via email to: DCFASKRFP@dcf.state.nj.us.

Written questions must be directly tied to the RFP. Questions should be asked in consecutive order, from beginning to end, following the organization of the RFP. All inquiries submitted to DCFASKRFP@dcf.state.nj.us must identify, in the Subject heading, the specific RFP for which the question/clarification is being sought. Each question should begin by referencing the RFP page number and section number to which it relates.

Written inquiries will be answered and posted on the DCF website as a written addendum to the RFP at: <http://www.state.nj.us/dcf/providers/notices/>

Technical inquiries about forms and other documents may be requested anytime through DCFASKRFP@dcf.state.nj.us.

All other types of inquiries will not be accepted. Applicants may not contact the Department directly, in person, or by telephone, concerning this RFP.

**EXHIBIT A**

**MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE  
N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)  
N.J.A.C. 17:27  
GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE  
CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

Letter of Federal Affirmative Action Plan Approval

Certificate of Employee Information Report

Employee Information Report Form AA302 (electronically available at [www.state.nj.us/treasury/contract\\_compliance](http://www.state.nj.us/treasury/contract_compliance)).

The contractor and its subcontractors shall furnish such reports or other documents to the Department of Children and Families, the Division of Purchase & Property, CCAU, EEO Monitoring Program as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Department of Children and Families, the Division of Purchase & Property, CCAU, EEO Monitoring Program for conducting a compliance investigation pursuant to **Subchapter 10 of the Administrative Code at N.J.A.C. 17:27.**

**EXHIBIT B**

TITLE 10. CIVIL RIGHTS  
CHAPTER 2. DISCRIMINATION IN EMPLOYMENT ON PUBLIC WORKS

*N.J. Stat. § 10:2-1 (2012)*

§ 10:2-1. Antidiscrimination provisions

Antidiscrimination provisions. Every contract for or on behalf of the State or any county or municipality or other political subdivision of the State, or any agency of or authority created by any of the foregoing, for the construction, alteration or repair of any public building or public work or for the acquisition of materials, equipment, supplies or services shall contain provisions by which the contractor agrees that:

a. In the hiring of persons for the performance of work under this contract or any subcontract hereunder, or for the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under this contract, no contractor, nor any person acting on behalf of such contractor or subcontractor, shall, by reason of race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation or sex, discriminate against any person who is qualified and available to perform the work to which the employment relates;

b. No contractor, subcontractor, nor any person on his behalf shall, in any manner, discriminate against or intimidate any employee engaged in the performance of work under this contract or any subcontract hereunder, or engaged in the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under such contract, on account of race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation or sex;

c. There may be deducted from the amount payable to the contractor by the contracting public agency, under this contract, a penalty of \$ 50.00 for each person for each calendar day during which such person is discriminated against or intimidated in violation of the provisions of the contract; and

d. This contract may be canceled or terminated by the contracting public agency, and all money due or to become due hereunder may be forfeited, for any violation of this section of the contract occurring after notice to the contractor from the contracting public agency of any prior violation of this section of the contract.

No provision in this section shall be construed to prevent a board of education from designating that a contract, subcontract or other means of procurement of goods, services, equipment or construction shall be awarded to a small business enterprise, minority business enterprise or a women's business enterprise pursuant to P.L.1985, c.490 (*C.18A:18A-51 et seq.*).

<b>EXHIBIT C START UP/ONE TIME COSTS</b>		
<b>BUDGET CATEGORIES</b>	<b>TOTAL COSTS</b>	<b>START-UP FUNDING REQUEST</b>
A. Personnel - Salary (FTEs/hours/week)		
Fringe (% rate)		
B. Consultants & Professional Fees		
C. Materials & Supplies		
D. Facility Costs		
E. Specific Assistance to Clients		
F. Other		
G. Gen. & Adm. (G&A) Cost Allocation		
H. Total Operating Costs		
I. Equipment		
J. Total Cost		
K. Revenue (deduct)*	( )	
<b>L. Funding Request</b>		
Other Sources of Funding for this Program: (Specify These)		
Other Funding Amounts:	0	